

Come out ahead on a Kawasaki. In 1972:

Ahead with full-color pages in Playboy, Sports Illustrated and other general magazines. Ahead with big, bold two page, three page, even This is the year. The year you and Kawasaki come out ahead_

Ahead with the most spectacular TV commercials like "All in the Family," NBC's "Saturday Night at the Everywhere you look you'll see our name-building

theme, our battle cry:
Come Out Ahead on a Kawasaki

action ever caught on film—plus our own haunting and dirt. With some of the wildest, most free-wheeling Kawasaki has a bike for every type of rider: street trail specific ads on everything from the 750 down to the 100, Hard-hitting comparisons. Even spec sheets ... with Meanwhile, on TV, we'll dramatize the fact that In print, you'll see this theme backed by facts. Features.

that group is 141 million! great—because the total magazine circulation within prospects: 18 to 34-year-old males. And our aim is The whole campaign is aimed at your best

Kawasaki theme song.

campaign. Suzuki's campaign. Anybody's campaign. going to work for you. Then check out Honda's on the facing page, to see exactly when and where we're Kawasaki —and we'll be seen a total of 400 million times! Check the ads for yourself. Next, check the charts While on TV, we're out to tell the whole world about

We know who'll come out ahead Go ahead; do it.



1972 KAWASAKI MAGAZINE ADVERTISING

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1972 KAWASAKI NETWORK TELEVISION ADVERTISING

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This is the year.

The year you and Kawasaki come out ahead—with the biggest ad campaign in our entire history!

Ahead with big, bold two-page, three-page, even

four-page ads in motorcycle magazines.

Ahead with full-color pages in Playboy, Sports Illustrated and other general magazines.

And:

Ahead with the most spectacular TV commercials in motorcycle history...on top-rated network shows like "All in the Family," NBC's "Saturday Night at the Movies" and many, many more!

Everywhere you look, you'll see our name-building

theme, our battle cry:

Come Out Ahead on a Kawasaki.

In print, you'll see this theme backed by facts. Features. Hard-hitting comparisons. Even spec sheets . . . with specific ads on everything from the 750 down to the 100.

Meanwhile, on TV, we'll dramatize the fact that Kawasaki has a bike for every type of rider: street, trail and dirt. With some of the wildest, most free-wheeling action ever caught on film—plus our own haunting Kawasaki theme song.

The whole campaign is aimed at your best prospects: 18 to 34-year-old males. And our aim is great—because the total magazine circulation within that group is 141 million!

While on TV, we're out to tell the whole world about Kawasaki—and we'll be seen a total of 400 million times!

Check the ads for yourself. Next, check the charts on the facing page, to see exactly when and where we're going to work for you. Then check out Honda's campaign. Suzuki's campaign. Anybody's campaign.

Go ahead; do it.

We know who'll come out ahead.

1972 KAWASAKI MAGA ADVERTISING

MARCH	APRIL	MAY	
Cycle (4 page gatefold) Cycle Guide (2 pages) Popular Cycling (2 pages) Canadian Motorcycling (2 pages) AMA News (2 pages) Motorcycle Dealer News (page) Hot Rod (page) Popular Mechanics (page) Sports Illustrated (page, Mar. 20) Playboy (page) Psychology Today (page)	Cycle (3 page gatefold) Cycle Guide (2 pages) Cycle Canada (page, inside cover) Motorcycle Dealer News (page) Car & Driver (page) Motor Trend (page) Guns & Ammo (page) Sports Illustrated (page, Apr. 24) Playboy (page)	Cycle (3 page gatefold) Cycle Guide (2 pages) Dirt Bike (2 pages) Popular Cycling (2 pages) Canadian Motorcycling (2 pages) AMA News (2 pages) Motorcycle Dealer News (page) Hot Rod (page) Road & Track (page) Popular Mechanics (page) Sports Illustrated (page, May 29) Psychology Today (page)	
JUNE	JULY	AUGUST	
Cycle (3 page gatefold) Cycle Guide (2 pages) Dirt Bike (2 pages) Cycle Canada (page, inside cover) AMA News (page) Motorcycle Dealer News (page) Car & Driver (page) Motor Trend (page) Guns & Ammo (page) Playboy (page)	Cycle (3 page gatefold) Cycle Guide (2 pages) Popular Cycling (2 pages) Canadian Motorcycling (2 pages) Motorcycle Dealer News (page) Hot Rod (page) Road & Track (page) Popular Mechanics (page) Guns & Ammo (page) Sports Illustrated (page, July 3) Psychology Today (page)	Cycle (3 page gatefold) Cycle Guide (2 pages) Dirt Bike (2 pages) Gycle Canada (page, inside cover) AMA News (page) Motorcycle Dealer News (page) Car & Driver (page) Hot Rod (page) Motor Trend (page) Sports Illustrated (page, Aug. 14) Playboy (page)	

1972 KAWASAKI NETWORK TELEVISION ADVERTISING

				MAY	
MARCH		APRIL		MAY	
March 3: 5:	NHL Hockey, CBS		ABA Basketball, CBS Movie of the Week- end, ABC	Week of May 1: Week of 8:	NBA Basketball, ABC NBA Basketball, ABC
6:	Monday Night Movie, NBC	2: 7:	NHL Hockey, CBS Friday Night Movie,	14:	Night Movie, CBS
12:	NHL Hockey, CBS NASCAR Carolina 500,	8:	NBC ABA Basketball, CBS	21: Week of 22:	
15	ABC	14:	Friday Night Movie, NBC	28:	Tennis Classic,
15: 18:	The Persuaders, ABC Saturday Night Movie, NBC	15:	ABA Basketball, CBS NBA Basketball, ABC		CBS
19:		Week of 17:	NBA Basketball, ABC Night Movie, CBS		
20:		21:	Friday Night Movie, NBC ABA Basketball, CBS		
25:	ABC NIT Basketball, CBS	22: 23:	NASCAR Trenton		
26:	NHL Hockey, CBS NASCAR Atlanta 500,	Week of 24:	500, ABC		
30: 31:					
	balliola a boll, NDO	HII V		AUGUST	Maria Company
JUNE	although the more	JULY	CDC	August 6:	AAU Track, CBS
June 4:	Tennis Classic, CBS	July 2: 3:	AAU Track, CBS Night Movie, CBS	13:	AAU Track, CBS Tennis Classic, CBS
5: 8:	Night Movie, CBS Thursday Night Movie, CBS	9:	Sunday Night Movie, CBS	15:	Mission Impossible,
11:	Sunday Night Movie, CBS	15:	Tennis Classic, CBS All In The Family, CBS	18:	Friday Night Movie, CBS
	Tennis Classic, CBS	16: 17:	AAU Track, CBS Night Movie, CBS	20: 21:	Tennis Classic, CBS Night Movie, CBS
18: 19:		23:	Tennis Classic, CBS Thursday Night Movie,	27:	AAU Track, CBS
24:	Coaches All American	27:	CBS		
25:	Football, ABC AAU Track, CBS	28:	College All Star Football, ABC		
		30: 31:	AAU Track, CBS Night Movie, CBS		

come our arredom a Kawasaki.

KAWASAKI THEME MUSIC

"Come Out Ahead on a Kawasaki"

CF-838



33 1/3 RPM Mono

60- and 30-Second Network Spots

Bands 1-3: 60 sec. Bands 4-6: 30 sec.

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ALL MATERIALS PRINTED AND PRODUCED IN U.S.A.

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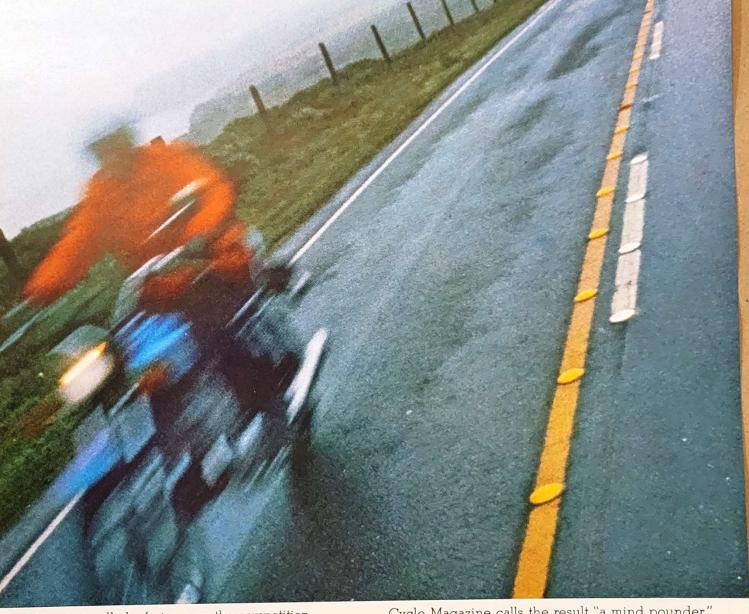
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Come out ahead on a Kawasaki.



We've just pulled a fast one on the competition. Named the Kawasaki 750cc Mach IV.

Among the world's production models, it's the

fastest thing on two wheels. Faster than any Suzuki. Faster than any Triumph. Faster than any BSA, any Honda, any anything.

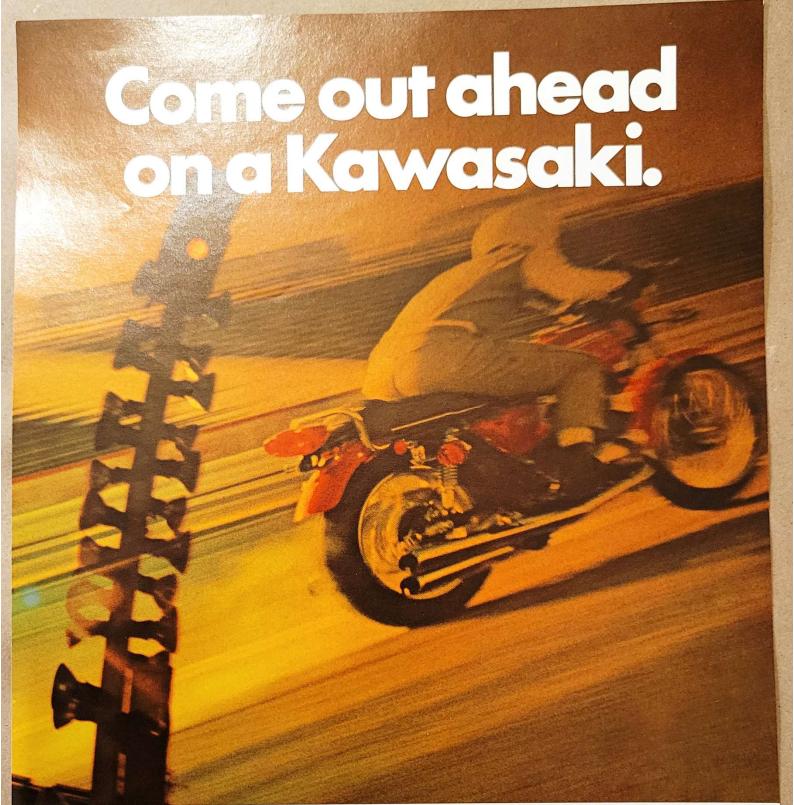
Because the Kawasaki Mach IV scorches from standstill to quarter-mile in 12 seconds flat. (That's not a misprint, that's 12 seconds flat.)

Cycle Magazine calls the result "a mind pounder," "a demon with a fire in its tail-feathers."

But don't take their word-or ours.

Instead, compare the Kawasaki 750 with any 750. (And while you're at it, compare Kawasaki's whole line-up. From mini's to nimble-footed trail blazers to stronger-than-dirt bikes.)

Go ahead: do it. We know who'll come out



We've got the competition up a tree. With a 500 that beats their 750's.

It's Kawasaki's 500 Mach III. And the AHRA vows

it's the fastest quarter-mile production machine in the world.

Faster than Suzuki's 750. And BSA's 750. And anybody's 750. (Except, of course, our own!)

The Mach III corrals 60 horses

into just 383 pounds. Hits a top speed of over 113 mph. Clocks the guarter-mile in 12.3 seconds. And just to drive the competition higher up a tree, we've made the Mach III even better for 1972.

With the one and only five-position hydraulic steering dampener on any 500. And a totally new front fork: tougher, beefier, with 5½" travel. And-stop everything!-a hy-

draulic front disc brake.

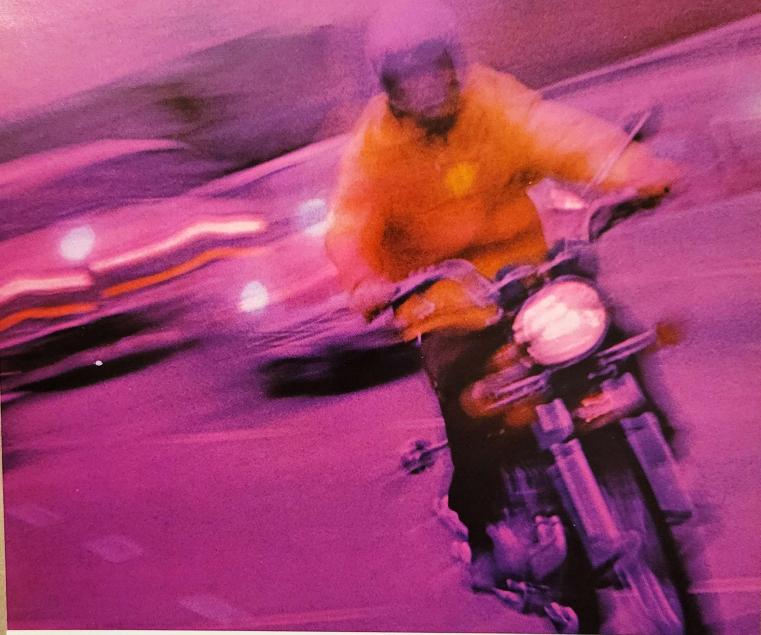
See the Mach III at your Kawasaki dealer. And compare it with anybody else's 500. Or 750. Go ahead:

do it. We know

who'll come out ahead.

And who'll be up a tree. MOTORS COR

conne out ahead on a Kawasaki.



We're about to make a very powerful statement: Kawasaki Mach II.

For this is the 350 with more guts, more go than any other 350 in the world.

Think about it. Does any other 350 burn up the road at 112 mph? Or clock 13.6 for the guarter mile -from a standing start? Or pack 45 horses into just 329 pounds? Or handle like a good 125 in traffic?

On second thought, it's the kind of performance you expect from the people who build the world's fastest production machine, the Kawasaki Mach IV. And the world's first trail

bike with 10 speeds, the Kawasaki G4. And what has to be the world's best buy in a street bike, the Kawasaki 90.

Think it over and head for a Kawasaki dealer. Compare the Kawasaki lineup with anybody's...for everything from putt-putt to POW! Go ahead; Kawase

do it. We know who'll come out ahead. MOTORS CORE



On the bike that makes every other 175 seem over the hill.

It's Kawasaki's F7 enduro. And it's: 1) The only 175 with a Hatta

fork: the fork that lets you tailor the tension, the height, the wheelbase -all to fit you and your kind of riding.

2) The only 175 with CDI: the capacitor discharge system that pulls the plug on fouling—and makes points pointless.

3) The only 175 that can hit 75 mph. And stay there hour after hour after hour.

In short: the F7 enduro is one hill of a bike.

See it at your Kawasaki dealer's. And while you're at it, see the world's fastest production machine, the Kawasaki 750. And the world's first 10-speed trail bike, the Kawasaki 100 G4. And our best-buy street bike, the

> Kawasaki 90. Then compare our whole line-up with

anybody's...spec for spec, style for style, price for price. You'll Kawasaki come out ahead—and on top. MOTORS CORPORATION

ne out anece

Come hell or high water, this is the one. The Kawasaki 100cc G-4.

It's the world's first trail bike with 10, count 'em, 10 speeds. This Kawasaki can claw up 40° hills in its lowest low gear – or belt down the boulevard at over 60 mph in its highest high.

In fact, 10 speeds turn the Kawasaki G-4 into a trail bike, a street bike, an anything-you-like bike.

And to make an even bigger splash, the

ignition is virtually waterproof. The rugged suspension delivers less jounce per ounce. And the primary

per ounce. And the primar starter is really a kick.

So hit the trail to any Kawasaki dealer – and any other dealer. Then compare bikes: style for style, feature for feature, price for price.

Go ahead: do it. We know who's going to come out ahead.

Kawasaki MOTORS CORPORATION







competition. We've just pulled a fast one on the

Named the Kawasaki 750cc Mach IV. Of all the world's production models, it's the fastest thing on two wheels. Faster than any Suzuki. Faster than any Triumph. Faster than any BSA, any Honda, any anything.

Because the Kawasaki Mach IV

scorches from standstill to quarter-mile in 12 seconds flat. (That's not a misprint, that's 12 seconds flat.)

competition, we've hit a new low in compression. With a ratio of only seven: one—for more smoothness and a lot And while we're clobbering the

less noise.

Then, for good measure, we've added our famous CDI: the capacitor life out of spark plugs—and makes discharge ignition that squeezes more

points absolutely pointless.
And finally we've wrapped the whole thing up in chrome, color and class.
Cycle Magazine calls the result

in its tailfeathers."
But don't take their word—or ours. Instead, take these specs to any

"a mind pounder," "a demon with a fire

Then compare: spec for spec, style for style, feature for feature, price for price. Go ahead: do it. We know who'll Kawasaki dealer—and any other dealer.

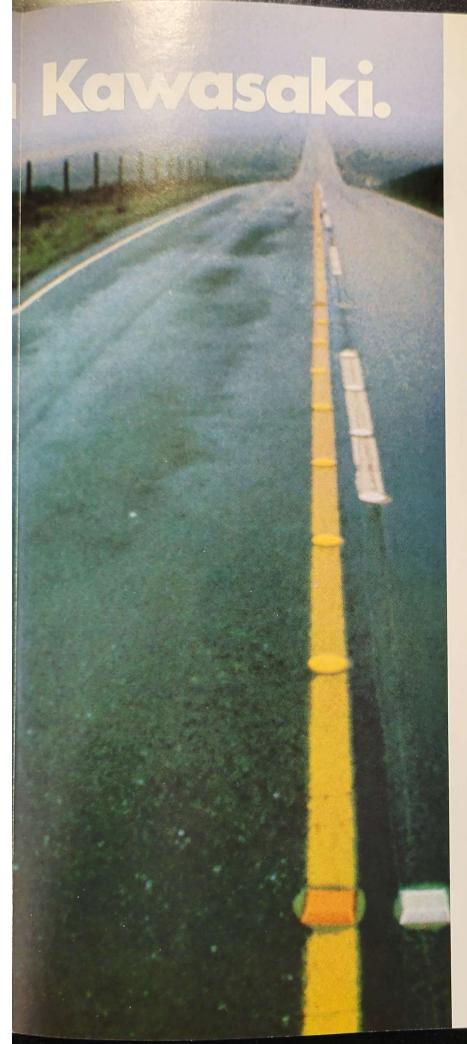
come out ahead



KAWASAKI 750cc MACH IV

Ignition systemCD
Lubrication Injectolube
rear
lire size, front
Wheelbase, in
Weight, lbs
Braking distance, ft./mph40/31
Transmission 5-speed, return shift
Acceleration
Maximum speed, mph126
Torque
Horsepower
Engine type2 cycle, 3 cylinder, piston valve





We've just pulled a fast one on the competition.

Named the Kawasaki 750cc Mach IV. Of all the world's production models, it's the fastest thing on two wheels. Faster than any Suzuki. Faster than any Triumph. Faster than any BSA, any Honda, any anything.

Because the Kawasaki Mach IV scorches from standstill to quarter-mile in 12 seconds flat. (That's not a misprint,

that's 12 seconds flat.)

And while we're clobbering the competition, we've hit a new low in compression. With a ratio of only seven: one – for more smoothness and a lot less noise.

Then, for good measure, we've added our famous CDI: the capacitor discharge ignition that squeezes more life out of spark plugs – and makes points absolutely pointless.
And finally we've wrapped the whole

thing up in chrome, color and class.

Cycle Magazine calls the result "a mind pounder," "a demon with a fire in its tailfeathers."

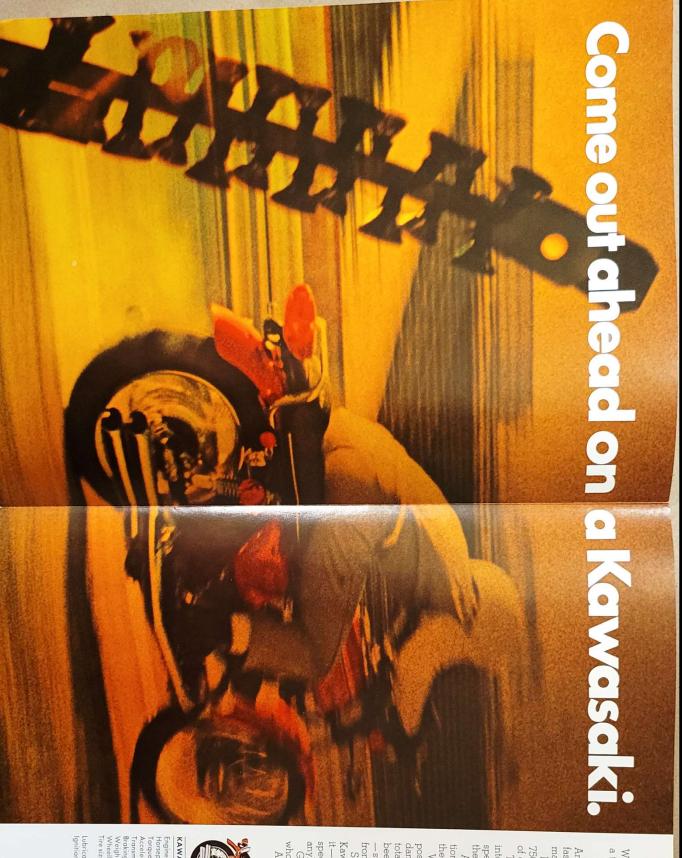
But don't take their word – or ours. Instead, take these specs to any Kawasaki dealer—and any other dealer. Then compare: spec for spec, style for style, feature for feature, price for price.



KAWASAKI 750cc MACH IV

KAW/W
Engine type2 cycle, 3 cylinder, piston valve Horsepower
Torque
Maximum speed, mph126
Acceleration
Transmission 5-speed, return shift
Braking distance, ft./mph40/31
Weight, lbs422
Wheelbase, in
Tire size, front
rear4.00-18
Lubrication Injectolube
Ignition system

Kawasa MOTORS CORPORATION



We've got the competition up

With a 500 that beats their 750's. It's Kawasaki's 500 Mach III.

And the AHRA vows it's the machine in the world. fastest quarter-mile production Faster than Suzuki's 750. BSA's

of course, our own!)
The Mach III corrals 60 horses 750. Anybody's 750. (Except,

tion higher up a tree, we've made the Mach III a better bike for 1972. speed of over 113 mph. Clocks the quarter-mile in 12.3 seconds. into just 382 pounds. Hits a top And, just to drive the competi-

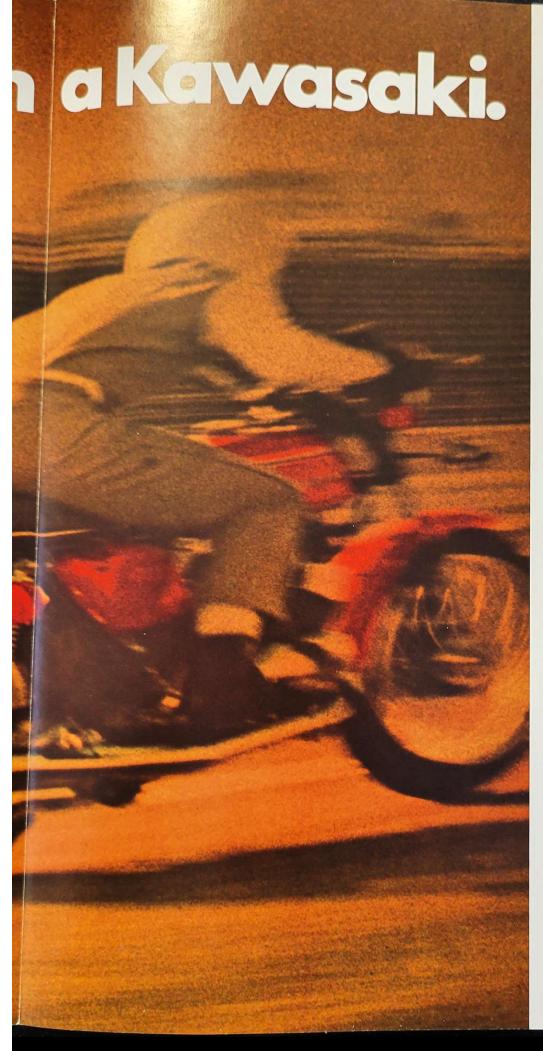
front disc brake. totally new front fork: tougher, beefier, with 5½" travel. And position hydraulic steering dampener on any 500. And a -stop everything!—a hydraulic With the one and only five-

who'll come out ahead speed, style for style—with anybody else's 500. Or 750. it - spec for spec, speed for Kawasaki dealer. Then compare Go ahead; do it. We know See the 500 Mach III at your

And who'll be up a tree

KAWASAKI MACH III 500





We've got the competition up a tree.

With a 500 that beats their 750's. It's Kawasaki's 500 Mach III. And the AHRA vows it's the fastest quarter-mile production machine in the world.

Faster than Suzuki's 750. BSA's 750. Anybody's 750. (Except, of course, our own!)

The Mach III corrals 60 horses into just 382 pounds. Hits a top speed of over 113 mph. Clocks the guarter-mile in 12.3 seconds.

And, just to drive the competition higher up a tree, we've made the Mach III a better bike for 1972.

With the one and only fiveposition hydraulic steering dampener on any 500. And a totally new front fork: tougher, beefier, with 5½" travel. And —stop everything!—a hydraulic front disc brake.

See the 500 Mach III at your Kawasaki dealer. Then compare it—spec for spec, speed for speed, style for style—with anybody else's 500. Or 750.

Go ahead; do it. We know who'll come out ahead.

And who'll be up a tree.



KAWASAKI MACH III 500

ingine type2 cycle, 3 cylinder, piston va	lve
Horsepower 60 ph/7500 r	
orque42.3 ftlb./7000 r	
Acceleration	
ransmission5-speed, return s	
Braking distance35 ft./31 m	
Veight	bs
Wheelbase	hes
ire size, front	
rear4.00	
ubricationINJECTOLL	JBI
gnition systemCDI/battery and	

Kawasaki MOTORS CORPORATION



	Weight	Braking distance	Acceleration	Maximum speed	Torque 30.74 ft. lb /7000 rpm	Engine type
SUP	Weight 525 Wheelbase 525	Braking distance 39 ft./31 mph	Acceleration 7/4 mile 13.6 sec. Transmission 5-speed, return shift	Maximum speed	30.74 ftlb./7000 rpm	3 cylinder, piston valve 45/8000 rpm

Kawasaki

Come out ahead on a Kawasaki.



We're about to make a very powerful statement:

Kawasaki Mach II.

For this is the 350 with more guts, more go than any other 350 in the world.

Think about it. Can any other 350 wind up to 112 mph? Or clock 13.6 for the quarter mile—from a standing start? Or give you the quickness of a 45 hp/329 lb. power-to-weight ratio?

Now stop thinking — and act. Head for a Kawasaki dealer, and look at the Mach II. Hard.

Look at the world's first air-cooled, 3-cylinder 350 cc power-plant. The beefy brakes with finned drums that hold braking distance to 39 ft/31 mph. The double-triangulated twin-cradle tube frame. And the rest of it.

Look what Cycle Magazine says: "Despite a hefty curb weight of nearly 350 pounds, the Mach II deceptively feels like a good 125 while threading through traffic..."

And then: look at every other 350 in town.

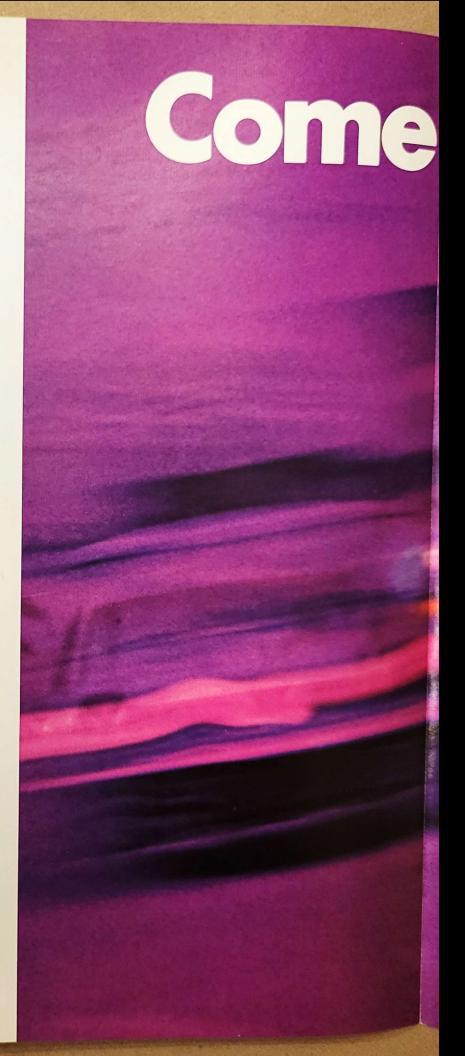
Go ahead; do it. We know who'll come out ahead.



KAWASAKI MACH II 350

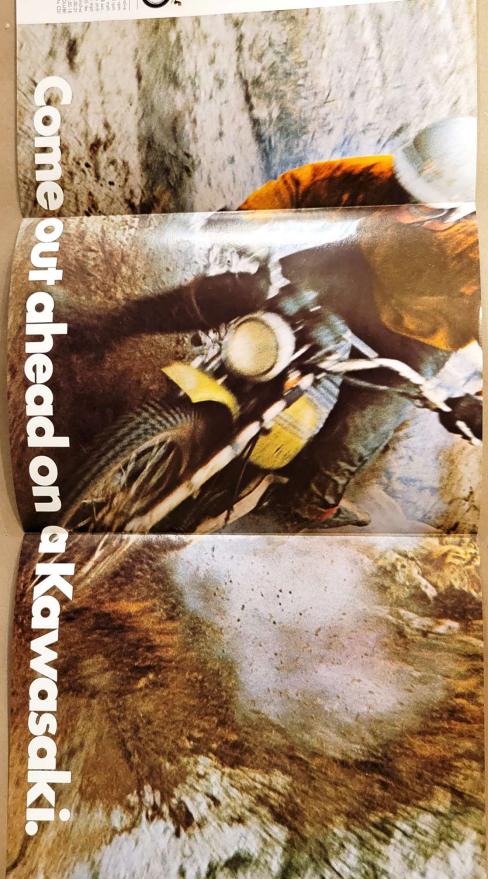
Engine type2 cycle, 3 cylinder, piston valve
Horsepower45/8000 rpn
Torque30.74 ftlb./7000 rpn
Maximum speed112 mpl
Acceleration
Transmission 5-speed, return shift
Braking distance
Weight329 lbs
Wheelbase
ire size, front
rear
ubrication SUPERLUBE
gnition systembattery and coi

Kawasaki MOTORS CORPORATION





Kawasaki



We've just pulled something dirty on the competition.

Named the Kawasaki F9 350cc. For here we are—with a dirt/ street enduro that's got all sorts of things other 350's haven't got.

Like our exclusive Hatta fork: the fork that lets you adjust the tension, the height, the wheelbase, the rake and trail—for any kind of rider, and any kind of riding.

And our CDI: the capacitor discharge system that squeezes more life out of spark plugs—and makes points pointless.

And our 33 horses, packed into just 265 pounds.

Yet look what we've done for 1972...

We've taken our 350, and made one hundred—count 'em—one hundred improvements. Improvements in the ride. In the handling. In the looks.

The result awaits you at your Kawasaki dealer's. Our top-of-theline enduro, which is named the F9. (With the competition, its name is mud!)

See it, compare it—spec for spec, price for price—with any other 350 in the world.

Not to get dirty—but we know who'll come out ahead.

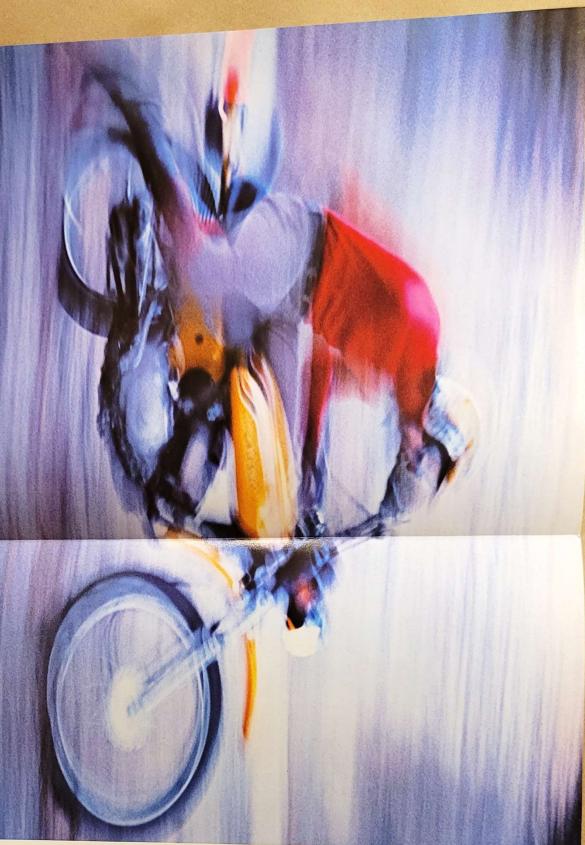


KAWASAKI F9 350cc ENDURO

Engine 2 cycle, single	
Horsepower	
Torque	
Maximum speed	84 mph
Acceleration	1/4 mile: 14.8 sec.
Transmission	
Braking distance	
Weight	
Wheelbase	
Tire size, front	
	4.00-18
Lubrication	
Ignition system	Magneto CDI







At Kawasaki, we figure you're ready for a bike that looks big.

But maybe you're not quite

ready for a bike that is big.

of all, look like one. one. Or handle like one. Or, least time bike that doesn't ride like Enter the Kawasaki 100cc G5 For the first time, here's a first

a big enduro...in a package that weighs just 191 pounds! Instead, it looks and feels like

trail or highway. takes on any terrain: track, ability of 33°. A toughness that speed of 66 mph. A climbing The G5 enduro has a maximum

rear shocks. loop frame...five-way adjustable ratio transmission...double valve engine... five-speed, widefeatures you are ready for: rotary On top of which, it's got all the

See the G5 for yourself—at any Kawasaki dealer. Then compare it with any other 100cc'er. spec for spec, style for style—and price

We know who'll come out ahead

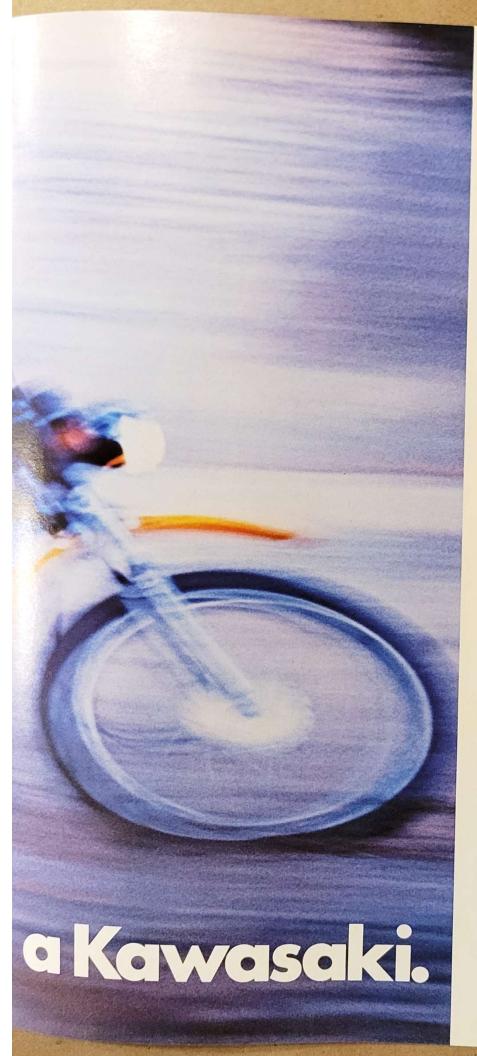


KAWASAKI 100cc G5

Lubrication Ignition ... Weight... Wheelbase Tire size, fron Maximum speed Engine . . . 2 cycle, single cylinder, rotary valve eed, return shift ...21 ft./22 mph191 lbs. . 66 mph

Kawasaki

Come out ahead on a Kawasaki.



At Kawasaki, we figure you're ready for a bike that looks big.

But maybe you're not quite ready for a bike that is big.

Enter the Kawasaki 100cc G5.

For the first time, here's a firsttime bike that doesn't ride like one. Or handle like one. Or, least of all, look like one.

Instead, it looks and feels like a big enduro...in a package that weighs just 191 pounds!

The G5 enduro has a maximum speed of 66 mph. A climbing ability of 33°. A toughness that takes on any terrain: track, trail or highway.

On top of which, it's got all the features you are ready for: rotary valve engine...five-speed, wideratio transmission...double loop frame...five-way adjustable rear shocks.

See the G5 for yourself—at any Kawasaki dealer. Then compare it with any other 100cc'er: spec for spec, style for style—and price for price.

We know who'll come out ahead.



KAWASAKI 100cc G5

Engine 2 cycle, single cylinder, rotary valve Maximum speed
Transmission
Braking distance
Braking distance
103
10:
275.10
CLIDE
Ignition



ROAD SHOW

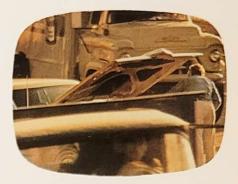
Kawasaki's 750 hits the road - to build traffic for your showroom!



SINGER: Far is better than near...



There is better than here...



Go is always better than stay...



SINGERS: Get out ahead...



...and get away!



Come outahead on a Kawasaki!



You're ahead on a Kawasaki!



Out ahead on a Kawasaki!



You come out ahead!



Come out ahead on a Kawasaki!



You're ahead on a Kawasaki!



Out ahead on a Kawasaki, etc.

RIDING HIGH

Kawasaki's F9 350 climbs a hill - to make sales climb for you!



SINGER: Far is better than near...



There is better than here...



Go is always better than stay...



SINGERS: Get out ahead...



...and get away!



Come outahead on a Kawasaki!



You're ahead on a Kawasaki!



Out ahead on a Kawasaki!



You come out ahead!



Come out ahead on a Kawasaki!



You're ahead on a Kawasaki!



Out ahead on a Kawasaki, etc.

BIG SPLASH

That's what Kawasaki's G4 100 will make with viewers – as it wades into action in this spectacular setting.



SINGER: Far is better than near...



There is better than here...



Go is always better than stay...



SINGERS: Get out ahead...



...and get away!



Come outahead on a Kawasaki!



You're ahead on a Kawasaki!



Out ahead on a Kawasaki!



You come out ahead!



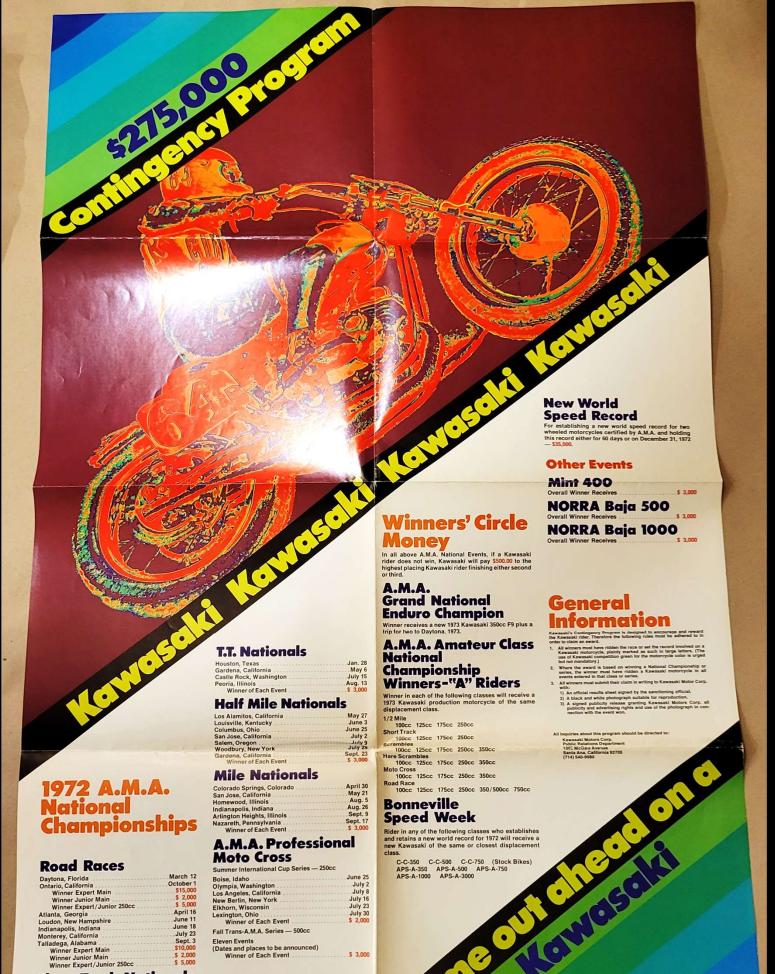
Come out ahead on a Kawasaki!



You're ahead on a Kawasaki!



Out ahead on a Kawasaki, etc.



Eleven Events
(Dates and places to be announced)
Winner of Each Event

Sept. 3 \$10,000

Jan. 29 Aug. 11 \$ 3,000

Short Track Nationals

Houston, Texas Santa Fe Park, Illinois Winner of Each Event

NORRA Baja 500
Overall Winner Receives \$ 3,000

NORRA Baja 1000

NORRA Baja 1000

Overall Winner Receives \$ 3,000

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General Information

Kawasaki's Contingency Program is designed to encourage and reward the Kawasaki rider. Therefore the following rules must be adhered to in order to claim an award.

- All winners must have ridden the race or set the record involved on a Kawasaki motorcycle, plainly marked as such in large letters. (The use of Kawasaki competition green for the motorcycle color is urged but not mandatory.)
- Where the award is based on winning a National Championship or series, the winner must have ridden a Kawasaki motorcycle in all events entered in that class or series.
- All winners must submit their claim in writing to Kawasaki Motor Corp. with:
 - 1) An official results sheet signed by the sanctioning official.
 - 2) A black and white photograph suitable for reproduction.
 - 3) A signed publicity release granting Kawasaki Motors Corp. all publicity and advertising rights and use of the photograph in connection with the event won.

All inquiries about this program should be directed to:
Kawasaki Motors Corp.
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